



Job Description

Position - Area Sales Manager/ Regional Sales Manager

Location - Bengaluru, Hyderabad

Chemtek Scientific Private Limited offers you an outstanding chance to contribute to our growth in one of the most dynamic regions.

Website- <https://chemtek.co.in/>

Key Responsibilities

- Revenue Generation: Drive sales in your HQ and surrounding regions, aiming for a growth.
- Customer Engagement: Manage key accounts including Pharma - Biopharma, Academia - Research, Healthcare and others Segments Etc.
- Market Expansion: Focus on capturing opportunities in the applied segment.

Requirements

- Experience: Proven track record in sales, preferably in the scientific or healthcare industry. Preferred from Lab and Research Chemicals Domain
- Skills: Outstanding communication and negotiation skills, with the ability to compete in a dynamic market.
- Education: Bachelor's degree in Science - Lifescience, Chemistry, Pharmacy, or equivalent experience.
- Travel: Willingness to travel extensively within the assigned region.

Why Join Chemtek?

- Impact: Be part of a team that is making a world-class impact on science and healthcare.
- Growth: Opportunity to drive significant revenue growth in a high-potential market.
- Support: Work with a dedicated team and receive the support needed to succeed.
- Innovation: Engage with brand new technologies and products.

Chemtek Scientific Pvt. Ltd.

CIN No. U74999MH2019PTC322466

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Branch Office: Pune | Goa | Hyderabad | Bengaluru | Vapi | Vadodara | Ahmedabad | Delhi | Baddi | Siliguri