

Job Description

Position - CRM Executive / Inside Sales Executive

Location - Thane

Chemtek Scientific Private Limited offers you an outstanding chance to contribute to our growth in one of the most dynamic regions.

Website- <https://chemtek.co.in/>

Key Responsibilities

- Lead-Cash Profile
- Key Account Management
- Generations of leads, creating opportunities & Quotations-Managing through ERP
- Sending quotations to customers based on inquiries & following up on the same to convert into order/s.
- Addressing technical queries
- Maintaining Customer database
- Keeping customers updated on the latest products
- Preparing annual rate contracts based on customer requirements
- Strategic sourcing and vendor management.

Requirements

- Qualification: Bachelor's degree in Science - Lifescience, Chemistry, Pharmacy, or equivalent experience. Proficiency in ERP software or customer database systems.
- Basic knowledge about HPLC, GC, organic chemistry, inorganic chemistry & solvent is required.

Why Join Chemtek?

- Impact: Be part of a team that is making a world-class impact on healthcare.
- Growth: Opportunity to drive significant revenue growth in a high-potential market.
- Support: Work with a dedicated team and receive the support needed to succeed.
- Innovation: Engage with brand new technologies and products.

Chemtek Scientific Pvt. Ltd.

CIN No. U74999MH2019PTC322466

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Branch Office: Pune | Goa | Hyderabad | Bengaluru | Vapi | Vadodara | Ahmedabad | Delhi | Baddi | Siliguri