



Job Description

Position - Sales Executive

Location - Pan India

Chemtek Scientific Private Limited offers you an outstanding chance to contribute to our growth in one of the most dynamic regions.

Website- <https://chemtek.co.in/>

Key Responsibilities

- Developing a business plan that covers sales, revenue, and achieving planned sales goals.
- Conduct market research to identify selling possibilities and evaluate customer needs.
- Set up meetings with potential clients and deliver appropriate presentations on products and services.
- Create weekly sales reports, daily fieldwork reports, and track sales.
- Negotiate/close deals and handle complaints or objections.
- Collaborate with team members to achieve better results.
- Gather feedback from customers or prospects and share it with internal teams

Requirements

- Preferred candidates from Lab and Research Chemicals domain.
- Proficiency in local language as per respective location.
- Strong understanding of marketing and negotiating techniques.
- Fast learner with a passion for sales.
- Self-motivated with a results-driven approach.

Why Join Chemtek?

- **Impact:** Be part of a team that is making a world-class impact on science and healthcare.
- **Growth:** Opportunity to drive significant revenue growth in a high-potential market.
- **Support:** Work with a dedicated team and receive the support needed to succeed.
- **Innovation:** Engage with brand new technologies and products.

Chemtek Scientific Pvt. Ltd.

CIN No. U74999MH2019PTC322466

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